

ARABIAN COMPANY (AL AIN HOSPITAL)

LOCATION

Al Ain in the emirate of Abu Dhabi

CRITERIA

Durable, hygienic, cost-effective personal storage

SECTOR

Healthcare

Founded in 1967, Arabian Company is one of the major fit-out companies and office furniture suppliers into the UAE, with 48 years of experience.

The company has many separate divisions covering office furniture, home and hotel furniture, education and laboratory furniture and lighting. They have their Head Quarters in the capital Abu Dhabi, as well as offices in Dubai, Al Ain and Sharjah.

Bisley has been working with Arabian Company for more than 10 years.



Delivering cost-effective, durable personal storage that meets the highest standards of hygiene

BRIEF

Al Ain Hospital required a high volume of locker product that would travel well in the heat and humidity, as the products might be stored in 40' containers that would be exposed to temperatures of nearly 50°C without air conditioning.

The client wanted a durable product that would be hard to damage, as well as extensive colour finishes - and all at a competitive price. It was deemed that steel would be too expensive, so we chose CPL (Compact Pressure Laminate) lockers as it ticks all the client's boxes. We provided lockers that were quick to install upon arrival and which were fitted with Digilock locks.

SOLUTIONS

Bisley Design team looked very closely at the options between steel, CPL and other materials and it was decided that compact pressure laminate was the best suited given the potential environmental factors. The lockers had the bright colours of CPL combined with all the USP's of that raw material.

Arabian Company were also supplying lab furniture from Germany so it was important to be happy and comfortable with Bisley's product offering on the back of house lockers.

PRODUCTS

Number of units:
4,500

Lockers made entirely of CPL

Benches

Value: £400K

We gave Arabian Company a long-lasting product that will not damage as easy and that looks aesthetically every bit as “interesting” as its equivalent made from steel.

RESULTS

We were particularly good at coming back quickly with different product and material options for the dealer, designer and end-user to consider.

Our service was good however the site was postponed so the lockers needed to be put into storage.

